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Well-Insulated: Predict the Unpredictable Construction Costs

[Article originally appeared in www.constructionexec.com]

By Jill Masur

It's clear that, at least for the next year or more, the construction industry can expect unpredictable cost variations.

What can construction companies do to insulate against cost fluctuations? How can they mitigate risks related to supply-chain issues, labor shortages, and increased cost and decreased availability of materials and labor?

Here are six strategies construction contractors and subcontractors can adopt now to help minimize the impact of these economic uncertainties.

1. Consider price-escalation clauses or costplus contracts, both of which allow the contractor to pass increasing material and labor costs on to their customers.

Price-escalation clauses have typically been limited to cost increases for materials, but construction contractors can also use them to mitigate the risk of rising labor costs. This is an acute issue today, given the labor shortages and wage increases in the industry. Customers may try to negotiate out of price-escalation clauses, but the demand for their services means contractors have some leverage to push back against those demands—or contractors may need to be creative in negotiating price-escalation clauses.

2. Focus on timely and accurate reporting to identify effects of cost increases early.



While construction contractors often have a good sense of when a particular job's costs have gone significantly over budget, timely and accurate reporting can enable them to know when relatively small cost increases are really starting to add up. With margins being squeezed, even small cost fluctuations can have a large impact on a company's bottom line. Contemporaneous job-cost accounting and reporting can help contractors identify even minor increases before they become a problem.

Rather than looking at profitability after a project has been completed, it's becoming more critical for contractors to review profitability for all jobs on a monthly basis. Both direct and indirect cost allocations should be considered, and the

percentage of completion method of accounting should be used to recognize revenue.

Contractors can gain further insights by regularly comparing estimated contract costs to total contract costs incurred to identify where prices may be rising. Underbilled jobs can be an indicator of cost overruns that are masked by the fact that estimated costs haven't been updated for cost increases or labor inefficiencies.

As another benefit, contractors with accounting and reporting that's in top shape may find it easier to obtain financing and bonding. A contractor's skills at estimating costs and collecting revenue are key factors in those decisions. And orderly records give lending and bonding firms more confidence in the contractor's overall business practices.

If current technology or staff isn't able to provide timely accounting and reporting, it might make sense to outsource this function to a qualified third-party provider.

3. Bring contract cost increases to customers as soon as possible.

Timely cost allocation and revenue recognition make it easier for contractors to broach the topic of cost increases with customers. Once a job is complete, the contractor has little leverage to get the customer to cover higher-than-expected costs for labor or materials.

Accurate accounting, with proper documentation, can be a crucial part of pursuing cost-escalation clauses. A contractor who hasn't properly allocated costs, with solid records to support how they did so, might be less successful asserting a claim for additional compensation or defending against a customer's refusal to pay.

4. Be vigilant about timely billing and collections.

In times of economic uncertainty, it's especially important for contractors to quickly complete documentation, contractual and legal reminders or notices, invoicing authorizations and billing. They should proactively notify customers about potential cost increases and even mildly delinquent invoice amounts.

With job delays common and the economy uncertain, subcontractors may want to avoid entering contracts with "paid when paid" clauses, if

Continued on page 6

5 Ways Contractors Win Big with Infrastructure Projects

[Article originally appeared in www.constructconnect.com]

In Short:

- Infrastructure projects are rapidly expanding beyond traditional builds, focusing on renewable energy, data centers, EV charging, and more.
- Contractors can take on infrastructure projects to build their skillset, gain higher profit margins, and scale their business faster.
- Tools like ConstructConnect® Project Intelligence help contractors maintain a steady project pipeline.
- Learn how to build lasting client relationships and accelerate growth at our free webinar on August 19, 2025.

If you're a contractor, now's the time to pay close attention to infrastructure projects.

From renewable energy plants and data centers to EV charging stations and new transit systems, infrastructure projects are on the rise. If you know where to look, these jobs can give your business a serious boost.

Let's break down the top benefits of infrastructure projects and why they're worth your attention.

1. Tap Into Fast-Growing Markets.

Infrastructure is changing fast. Today's projects go way beyond roads and bridges. Big money is going into:

- Renewable energy—solar, wind, and hydrogen power plants
- Battery storage and microgrids
- Data centers and AI-driven infrastructure
- Electric vehicle (EV) charging stations
- Water treatment and desalination plants

By entering these markets now, contractors can stay ahead of competitors and line up work for years. These aren't just trends; they're long-term shifts in how cities, industries, and communities get their power and services.

What is renewable energy and why does it matter for contractors?

Renewable energy comes from sources that naturally replenish, such as solar, wind, hydropower, and hydrogen. For contractors, these projects often mean large budgets, government incentives, and long-term maintenance contracts, which translates into more work and more stable income.

2. Gain In-Demand Skills That Help You Win Bids.

Owners and developers want contractors who can work faster, smarter, and with less waste. That means using:

- Prefabricated and modular building—less time on-site, fewer delays
- Building Information Modeling (BIM)—better planning and fewer errors
- Green building practices—meeting sustainability goals and compliance requirements

Companies using these methods are finishing projects faster and saving clients money. That's the kind of record that helps you win infrastructure project bids over the competition.

3. Secure Higher Margins and Reliable Work.

Infrastructure projects tend to be more stable than other types of construction because:

- They're often funded by governments or large corporations.
- Contracts can run for years, not just months.
- Funding is typically secured before bidding starts, reducing payment risks.
- Modular and off-site methods lower labor and overhead costs.

This stability helps contractors better manage cash flow and maintain profitability, even in uncertain economic times

4. Keep Your Project Pipeline Full.

The global pipeline for infrastructure projects keeps growing—especially renewable energy, EV charging networks, public transit upgrades, and digital infrastructure like data centers.

By focusing on these jobs now—and using platforms like ConstructConnect® Project Intelligence to spot them early—you can keep your crews working and your revenue steady, even if other parts of the market slow down.

5. Build Stronger Client Relationships and Repeat Business.

Infrastructure projects often involve long timelines and close collaboration with owners, developers, and government agencies. This creates opportunities for contractors to:

- Develop trusted partnerships through consistent, high-quality delivery
- Secure expansions, upgrades, or maintenance project contracts

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CALIFORNIA SUB-BID REQUEST ADS



Requesting bids from CERTIFIED $\underline{OAKLAND\ SLBE/LBE}\ Subcontractors\ for\ ALL\ APPLICABLE\ TRADES$ 34th AND SAN PABLO in Oakland

LABOR REQUIREMENTS: Prevailing Wage / Union Labor required for carpenters, laborers, operating engineers only / Local Hiring / Davis Bacon Wage Requirements / HUD Section 3

> BID DATE: 8/19/25 @ 2 PM **BID DOCUMENTS:**

All documents on BuildingConnected.

 $Contact~\underline{estimating@cahill\text{-}sf.com}, 415\text{-}677\text{-}0611~for~invitation/information}.$



SUMMIT PRESSURE ZONE SOUTH PIPELINE **REPLACEMENT PHASE 2A** Bid Date: August 13, 2025

San Francisco public works contract. Prevailing wages are required on this contract. The prevailing wage rates available at http://www.dir.ca.gov/OPRL/DPreWageDetermination.htm. This project is also subject to compliance monitoring and enforcement by the Department of Industrial Relations. Work demolition, saw-cutting, concrete coring, hazardous materials handling, grading, excavation, shoring, fill, concrete, bolting, welding, pipeline, crane equipment, fencing, trucking, landscaping, and paving. IN ORDER FOR bid proposals to be considered please forward by August 13, 2025 by 1:00PM to the Mitchell Estimating Department. The bid turn in is at 2:00 p.m. In addition, please respond with an email with your chell-engineering.com or Danial Pena at intent to bid the project. Email quotes to: Cameron McGowan at cmc



CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909 Phone: (925) 829-9220 / Fax: (925) 803-4263 Website: <u>www.desilvagates.com</u> • ESTIMATOR: VICTOR LE

DeSilva Gates Construction (DGC) is requesting bids for the project listed below:
ROUTE 99 – FOR CONSTRUCTION ON STATE HIGHWAY IN TEHAMA COUNTY IN AND NEAR LOS MOLINOS FROM BUTTE COUNTY LINE TO LOS MOLINOW CREEK BRIDGE Contract No 02-3H7704 Federal-Aid Project No. ACNH-P099(695)E

Disadvantaged Business Enterprise Goal Assigned is 23%

OWNER: STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION • 1727 30th Street, MS 43, Sacramento, CA 95816 REVISED BID DATE: August 27, 2025 @ 2:00 P.M..

REVISED BID DATE: August 27, 2025 @ 2:00 P.M..

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to: AC DIKE, BIOLOGIST CONSULTANT, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGN, DELINEATORS, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, FENCING, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, RUMBLE STRIP, STRIPING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, VEGETATION CONTROL, TRUCKING, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPENGRADE) MATERIAL, AND RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N Freeway Blvd Suite 100, Sacramento, CA 95834, or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51_kN3GtAESfBUoa?dl=0 or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 or email to dgcestimating@desilvagates.com to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909 Phone: (925) 829-9220 / Fax: (925) 803-4263 Website: www.desilvagates.com ESTIMATOR: DAVID CZECH An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below

ROUTE 101 - FOR CONSTRUCTION ON STATE HIGHWAY IN SAN MATEO COUNTY FROM SAN MATEO COUNTY LINE IN EAST PALO ALTO TO 0.2 MILES NORTH OF COLMA CREEK BRIDGE IN SOUTH SAN FRANCISCO.

Contract No. 04-1Q5824, Federal-Aid Project ACNH-Q101(441)E| Disadvantaged Business Enterprise Goal Assigned is 22%

OWNER: STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION

1727 30th Street, MS 43, Sacramento, CA 95816 REVISED BID DATE: AUGUST 27, 2025 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

Biologist Consultant, Bridge, Clearing and Grubbing/Demolition, Cold Plane, Concrete Barrier, Construction Area Sign, Electrical, Emulsion Supplier, Erosion Control, Fencing, Landscaping, Lead Compliance Plan, Metal Beam Guardrail, Minor Concrete, Pipe Lining, Roadside Signs, Rumble Strip, Sign Structure, Striping, Survey/Staking, SWPPP Prep/Water Pollution Control Plan Prepare, Temporary Erosion Control, Testing, Traffic Control Systems Underground, Vegetation Control, Trucking, Water Trucks, Street Sweeping, Rubberized HMA (Open Grade) Material, Rubberized HMA (Gap Grade) Material and Soil Densification (HDPE)

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N Freeway Blvd Suite 100, Sacramento, CA 95834, or at your local Builders Exchange, or reviewed and downloaded from the dropbox $site\ at\ https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51_kN3GtAESfBUoa?dl=0\ or\ from\ the\ Owner's\ site\ at\ www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php$

Fax your bid to (925) 803-4263 or email to dgcestimating@desilvagates.com to the attention of Estimator David Czech. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at <a href="https://www.dir.ca.gov/Public-Works/Public-Wo

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (https://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expecta-

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employ



REQUEST FOR QUOTES FROM SUBS AND SUPPLIERS FOR

City of Fresno Fresno Yosemite International Airport (FAT) Runway 11L-29R Reconstruction Improvement Project Solicitation #12502600

BID DATE: August 26, 2025 at 3 PM

Quotes must be received no later than Noon on 8/25/2025 for evaluation

We are soliciting quotes for the following scopes and items of work, including, but not limited to: Clear & Grub, Erosion Control, AC Paving, Cold Plane AC, Underground Utilities, Fencing, Striping/Pavement Markings, Electrical, Asphalt Crack Seal, Grind/Groove PCC Pavement, Saw & Seal PCC, PCC Paving, PCC Demo, Aggregates (including: Crushed Agg Base, Uncrushed Aggregates, Concrete Aggregates & Sand), Ready Mix, Underground Pipe Products (RCP & CMP), Trucking, SWPP Plan & Materials, Paving Oil, Underground Precast, Street Sweeping, Traffic Control, Survey, Quality Control Testing and Airport Safety & Security Escort Services.

100% performance and payment bonds will be required for the full amount of the subcontract price. Please contact us for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor and supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all scopes/quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operators, Laborers, Cement Masons, Carpenters & Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. We intend to work cooperatively with subcontractors/suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. We will reimburse for bond premium up to 2%. Firms must possess & provide current contractor's license number & DIR Registration number on the quote. Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of on the quote. Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact us for any assistance required by your firm. Subcontractors will be required to execute our standard subcontract agreement and agree to the standard general terms & conditions. Please contact us by email if you ould like copies for review prior to bid day.

Contract Documents and related project information, including future Addenda, are available on the City of Fresno website. Copies of plans can be downloaded at the City's online website at http://www.fresno.gov Doing Business (to the top of the screen), Bid Opportunities which takes you to the PlanetBids portal for the City. There you can download for or contact us directly by email and we can provide a FREE Box ftp site link (by email request only). Please send the email request to NORCALBIDS@flatironcorp.com for access to plans & specs on our BOX ftp site. If you would like to speak to an estimator for a specific scope or work, please email us and we can schedule a virtual or in person appointment to review project docs.

Please email ALL Scopes/Quotes to: NORCALBIDS@flatironcorp.co

Flatiron Dragados West, LLC. 1200 Concord Avenue, Suite 465 Concord, CA 94520 Phone 707-742-6000 • Fax 707-746-1603 Equal Opportunity Employer License No. 1134655

SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach. Advertisements - Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com Faxed and Eblast Solicitations - Targeted mailings sent to businesses per your criteria.

Telemarketing - Telephone follow-up calls that follow a script of 5 questions you create.

Computer Generated Reports - Will fit right into your proposal, along with a list of interested firms to contact.

Contact Info:

1160 Battery Street East, Suites #100, San Francisco, CA 94111 Email: sbe@sbeinc.com • Website: www.sbeinc.com Phone: (415) 778-6250, (800) 800-8534 Fax: (415) 778-6255

Publisher of Small Business Exchange weekly newspaper

AUGUST 15, 2025 SBE TODAY E-NEWSLETTER 3



CALIFORNIA SUB-BID REQUEST ADS



5225 Hellyer Avenue, Suite #220, San Jose, CA 95138 Phone (408) 574-1400 • Fax (408) 365-9548 Contact: Randy Bonino & David Kennedy Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED SBE. Women-Owned Small Business. Disabled Veteran-Owned Small Business & HUBZone Small Business firms
SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

Pajaro Flood Risk Management – Reach 6 RFP No. W912P725BA012 Owner: US Army Corps of Engineers Location: Watsonville, CA Engineers' Estimate: \$25 – 100 Million
REVISED BID DATE: August 20, 2025 @ 1:00 PM

Items of work include but are not limited to: Sheet Pile, CIDH, Rebar, Quality Control, Vibration Monitoring, Erosion Control, Fencing, Hydro Seeding, Rock Slope Protection, Survey, Reinforced Concrete Pipe, Steel Pipe and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer



5225 Hellver Avenue, Suite #220, San Jose, CA 95138 Phone (408) 574-1400 • Fax (408) 365-9548 Contact: Erik Cushman

Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED SBE & DVBE firms SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

2025 Levee Repairs - San Joaquin River and Butte Slough Specification No. 24-06 Contract No. C51667

Owner: State of California, Department of Water Resources Location: Tracy, CA Engineers' Estimate: \$5,000,000 BID DATE: August 20, 2025 @ 2:00 PM

Items of work include but are not limited to: **Traffic Control, Staking / Survey, Tree Removal, Instream Woody Material, Irrigation, Seeding, Pole Cuttings, Erosion Control Fabric, Vibration Monitoring and SWPPP.**

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this

We are an Equal Opportunity Employer



Guzman Construction Group, Inc. (GCGI) team is requesting bids for:

• All Trades (EXCEPT Shoring, Fire Sprinkler, Elevators, Tower Crane)

Trades/scopes shall be considered Final Hard Bid and are anticipated to be awarded on this round of pricing

Address: 11 Frida Kahlo Way, San Francisco CA 94112.

Project Description: Building A will be the second affordable housing development at Balboa Reservoir with 158 affordable family units and one unit reserved for building staff. In addition to the residential uses, a large community facility, teen room, and small tot lot will be amenities available for residence. Approximately 68 parking stalls will be provided on-site along with 116 bicycle parking stalls with additional space for cargo bikes and e-bike charging. The building will be six stories of Type I-A construction.

<u>Labor Requirements:</u> This is a prevailing wage project. All carpenter and laborer trades must be union. <u>Sub-Contracting Goal:</u> 25% SBE participation goal and 5% DBE / WBE / DVBE / OQBE participation goal

Schedule: 08/11/25 - Start of Advertisement

00/11/23 – Start of Adventisement 08/12/25 – RFI Deadline 08/18/25 – Prebid Meeting at 10:00 AM (optional) Microsoft Teams Join the meeting now at this link https://tinyurl.com

Microsoft Teams
Join the meeting now at this link https://tinyurl.com/29p5rqya
Meeting ID: 271 700 653 818 4
Passcode: nZ3Iz3YG
09/11/25 – Bids Due 5:00 PM Thursday
02/2026 – Tentative Construction Start (Refer to Exhibit C)

Contractor Contacts: Chandu Malladi Griffin Fadden

Bid Documents: All documents for this bid can be downloaded from the project site on Building Connected, which you have access to via the email invite you received. Also, the project information is available at the following Box link: https://www.dropbox.com/scl/fo/duiasuas4q96fbnbdxmic/AAVbwoQYt9W1HtkFExo60Fs?rlkey=xn6j6tlic07vw4tx5l127pztc&dl=0

SRC SYBLON REID

> P.O. BOX 100 Folsom, CA 95763 Phone: (916) 351-0457 Fax: (916) 351-1674 **Contact: Steve Platt**

Email: <u>SteveP@srco.com</u> & <u>estimating@srco.com</u>

Sub-Bids Requested From DBE, MBE, WBE Subcontractors & Suppliers for:

OWNER: SIERRA COUNTY WATERWORKS DISTRICT NO. 1, **CALPINE WELL AND TREATMENT PROJECT**

BIDDING AUGUST 27, 2025 AT 2PM

Scope Of Work: This project consists of the drilling and completion of a 570-foot deep public water supply well; the installation of a well pump and related equipment; the construction of a new well building with chemical feed, controls and telemetry and site work at well location site; the installation of approximately 1650-feet of 4-inch diameter C900 transmission pipeline from the new well building to a new water treatment building; the construction of a new water treatment building with filters, controls, backwash system and site work; the construction of a new 16,000-gallon bolted steel backwash tank; and installation of telemetry equipment at a remote tank site and one existing well site.

DBE Work Available/ Items of Work:

Traffic Control, Concrete Pumping, Asphalt Concrete, Asphalt Paving, Reinforcing Steel, Pumping Plant Electrical Equipment, Generator, Well drilling & development, Fencing, Carpentry, Roofing, Painting, Doors, HVAC, Insulation, Heavy Equipment Rental, Demolition, Surveying, Sand & Gravel Supply, Concrete Supply, Doors & Frames Supply, Pipe Supply, Drainage System Supply, Storm Water System Supply, Material Testing Services, Dump Truck, Street Sweeper, Clearing & Grubbing.

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions. Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project. Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.



P.O. BOX 100 Folsom, CA 95763 Phone: (916) 351-0457 Fax: (916) 351-1674 **Contact: Chris Martin**

Email: ChrisM@srco.com & estimating@srco.com

Sub-Bids Requested From DBE, MBE, WBE Subcontractors & Suppliers for:

OWNER: CITY OF COLUSA,

CONSTRUCTION OF THE COLUSA NEW WATER PRODUCTION WELL, PILOT TESTING, UPGRADES TO WELL NOS. 4, 5 & 6, ABANDON WELLS 2 & 3 & WALNUT RANCH WELLS 1 & 2

BIDDING AUGUST 26, 2025 AT 2PM

Scope Of Work: Work consists of installing a new well (Well No. 9) with an approximate capacity of 2,200 gallons per minute that will include treatment for iron, manganese, and arsenic as needed; abandon Well No. 02, Well No. 03 and Walnut Ranch Well; install iron and manganese treatment to Well No. 05; install odor control treatment to Well No. 06; and integrate Well No. 04 into the City of Colusa's supervisory control and data acquisition (SCADA) system.

DBE Work Available/ Items of Work:

Electrical, Generator, Fencing, Aggregate Supply, Metal Structure, Misc Metal, Chemical Components, Underground, Piping; Valves, Tank, Roofing, Rough Carpentry, Concrete Construction, Concrete Supply, SWPPP, Traffic Control, Surveying, Demolition, Trucking, Testing, Doors, Painting, HVAC, Earthwork, Well Abandonment, Well Drilling, Well Pump Installation, Manganese Treatment System, Chemical Pump & Tank, Pumps, Permit, Tree Removal, Concrete Pumping, Rebar.

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions. Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project. Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered



Project: Calpine Well and Treatment Project Owner: Sierra County Waterworks District No. 1 Bid Date: August 27, 2025 @ 2pm Bid Completion: 400 Calendar Days

TNT Industrial Contractors, Inc. is soliciting bids from Disadvantaged Business Enterprises (DBEs) for the Sierra County Waterworks District No. 1 Calpine Well and Treatment Project. As a prime contractor it is our intention to comply with the DBE participation goals established in the bid documents. We are seeking participation in the form of subcontractors, material suppliers and equipment vendors for the following:

Surveying, Rebar, Concrete, Grading, Paving, Fencing, Masonry, HVAC, Doors, Roofing, Underground, Landscape, Painting & Coating, Electrical and Instrumentation, Trucking, Concrete Pumping, Ready Mix Concrete, Miscellaneous Metals, Valves, Piping, Pumps, Arborist, Tree Removal, Site Work/Excavation, Aggregate Supply, and Temporary Facilities.

Subcontractors and suppliers must be licensed to conduct business in the state of California. Plans and specifications can be accessed at https://www.sauerseng.com/Calpine%20Well%20and%20Treatment.html. Plans and specs can also be viewed at our main office located in https://www.sauerseng.com/uai Sacramento at 3800 Happy Lane. Please feel free to contact Jeremy Taylor at 916-395-8400 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

TNT Industrial Contractors, Inc. an equal opportunity employer California License # 622974

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CALIFORNIA SUB-BID REQUEST ADS



Mountain Cascade Inc. 555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

Project: Main Wastewater Treatment Plant Digesters 7, 11 & 12 Rehabilitation Specification SD-450

Owner: East Bay Municipal Utility District Revised Bid Date: August 27th 2025 @ 2:00 P.M Engineers Estimate: \$10,000,000- 12,000,000

We are requesting quotes from all qualified DBE/ MBE/ WBE Subcontractors and Suppliers but not limited to: PIPE SUPPLIERS. STEEL PIPE SUPPLIERS. ELECTRICAL-BUILDING. FALSEWORK/ SCAFFOLDING/ FORMWORK PIPE INSULATION, CONCRETE REPAIR, HVAC/ MECHANICAL, PAINTINGS/ COATINS, ROOFING, VALVES GUYS

Project Description:

Work includes the following: (1) remove and replace linings (or coatings) on digester internal steel and concrete surfaces. (2) Electrical and instrumentation work required to replace or modify digester overflow temperature sensors for each digester. (3) Structural repair work on the underside (inside) of the Digester 12 cover. (4) Remove and install new digester insulated roofing system on Digester 10 and spot repair of roof insulation at specific digesters. (5) Install new Class 1 Division 2 wiring, panels, and controls equipment at the flares. (6) install HVAC system in the Dewatering Building. (7) area gas monitor sensors, and (8) other miscellaneous improvements in and around the digesters.

Project information, including plans & specifications can be found by contacting:

http://www.ebmud.com/current-construction-bids or: estimating@mountaincascade.com

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

Mountain Cascade Inc. is an Equal Opportunity Employe California License # 422496

This is Part of a Good Faith Outreach. Your response is greatly appreciated



Mountain Cascade Inc. 555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

Project: Urban Pocket Area 9- Colorado- Rouse Project Contract No. 220021 Owner: County of Stanislaus Department of Public Works
Bid Date: August 20th 2025 @ 10:00 A.M.
Engineers Estimate: \$24,681,024

We are requesting quotes from all qualified MBE/ SBE/ WBE Subcontractors and Suppliers but not limited to: AGGREGATES, ASPAHLT, CONCRETE MATERIALS, SLURRY, PIPE SUPPLIERS, PRECAST MATERIALS AC OILS, ADJUST MH/ WV, CCTV, CONCRETE FLATWORK, CONCRETE PAVEMENT, CONSTRUCTION AREA SIGNS, DE-MOLITION, ELECTRICAL- STREET LIGHTS/ TRAFFIC SIGNALS/ LOOPS, ENVIRIONMENTAL SEERVICES, ERO-SION CONTROL, FENCING, GEOTECH ENGINEERS, CORRUGATED MATAL PIPE, PLASTIC PIPE, LIME TREAT, SAWCUTTING, STRIPING, SURVEYING, SWPP PLAN ONLY, TRAFFIC CONTROL, TRUCKING, FDR

Project Description:

The work to be accomplished includes constructing new curb, gutter, sidewalk, ADA curb ramps, drainage inlets, storm drain piping and manholes, sewer piping and manholes, sewer laterals, water mains, water services, fire hydrants, new pavement, full depth existing pavement replacement, and installing new street light assemblies.

Project information, including plans & specifications can be found by contacting:

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

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Mountain Cascade Inc. 555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

Project: West Pipeline Inspection & Rehab Project - Ph. 2A Project No. 95084002 Owner: Santa Clara Valley Water District Bid Date: August 20th, 2025 @ 2:00 PM Bid Date: August 20th, 2025 @ 2:00 PM Engineers Estimate: \$18,000,000 - 27,000,000

We are requesting quotes from all qualified SBE Subcontractors and Suppliers but not limited to: concrete material, pipe suppliers, storm water systems pipe suppliers, precast materials, electrical – building, erosion control, pipe lining, landscaping/irrigation, manhole rehab, tree removal/arborist, trucking, painting/coating, valves/water main/ temp facility.

Project Description:

Drain and remove water from West Pipeline. Perform work on the treated water transmission pipeline appurtenances at sixty-seven (67) sites, Furnish and install all materials to install new 48-inch piping and line valve, tree and grub removal, perform internal pipeline repair, prepare and coat all in-vault and exposed pipeline appurtenances and associated piping assembly components.

Project information, including plans & specifications can be found by contacting:

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

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Mountain Cascade Inc. 555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

Project: Urban Pocket Area 10 - Bret Harte Project Contract Number 230005

Owner: County of Stanislaus – Department of Public Works Bid Date: August 27th, 2025 @ 10:00 a.m.

*** PLEASE NOTE THIS BIDS AT 10AM – HAVE ALL QUOTES TO ESTIMATING NO LATER 5:00 P.M. AUG. 26TH,2025 TO ENSURE QUOTES HAVE BEEN RECEIVED AND REVIEWED ***

We are requesting quotes from all qualified MBE/SBE/WBE Subcontractors and Suppliers but not limited to: Aggregates, Asphalt, Concrete Material, Slurry, Low Density Cellular Grout, Pipe Suppliers, Draining Pipe Suppliers, Precast Materials, AC Oils, Adjust MH/WV, Analytical Testing, Asphalt Grinding, Concrete Flatwork, Construction Area Signs, Demolition, Erosion Control, Fencing, Sawcutting, Striping, Surveying, SWPPP, Traffic Control, Trucking.

Project Description:

The work includes but not limited to: construct new curb, gutter, sidewalk, ADA ramps, drainage inlets, storm drain systems, water services, fire hydrants, new pavement and partial depth existing pavement replacement.

Engineers Estimate: \$18,000,000 Million

Project information, including plans & specifications can be found by contacting: https://www.planetbids.com/portal/portal.cfm?CompanyID=14599 or: estimating

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response

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Mountain Cascade Inc. 555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

Project: Lincoln Road Sewer Trunk Rehabilitation Project No. UW21018 **Owner: City of Stockton** Bid Date: August 21st, 2025 @ 2:00 p.m.

We are requesting quotes from all qualified Subcontractors and Suppliers but not limited to:

Aggregates, Asphalt, Concrete Material, Slurry, Low Density Cellular Grout, Pipe Suppliers, Precast Concrete Materials, AC Oils, Asphalt Grinding/paving/stamped, Sewer Bypass Pumping, CCTV, Chipseal/Slurry Seal, Construction Area Signs, Asphalt Crack Sealing, Electrical -Street Lights/Traffic Signals/Loops, Erosion Control, K-Rail, Manhole Lining/Coating/Rehab,Asphalt&ConcreteSawcutting&Markings, Surveying/Staking/Monuments, SWPPP, Traffic Control, Painting/Coatings, Sewer Pipe Abandonment w/Sand.

Project Description:

The project will upsize approximately 3,000 linear feet of existing 36" diameter sewer line to a 42" diameter sewer line along Lincoln Road between Pershing Avenue and Alexandria Place

Engineers Estimate: \$5.6 Million

Project information, including plans & specifications can be found by contacting:

tonca.gov/pwbid or estimating@mountaincascade.

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

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555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

Project: Lafavette Reservoir Tower Safety Upgrade Spec. No. 2175 Owner: EBMUD

Bid Date: September 17th, 2025 @ 2:00 p.m.

We are requesting quotes from all qualified DBE/MBE/WBE/ Subcontractors and Suppliers but not limited to: Low Density Cellular Grout, pipe Suppliers, Scaffolding, Divers, Steel Pipe, Construction Area Signs, Electrical-Building, Fencing, Hydroseeding, Misc. Metals, Trucking, Crane Rental, Valves/Water Main/Temp Facilities, Access Doors/Doors/Hardware/Gates & Actuators, Painting/Coatings, Roofing, Waterproofing, Concrete Repair, Bird Control/Netting.

Project Description:

Work includes demolishing the upper portion of the tower and shortening it to El. 460 feet; removing the existing manual valve operators for gates; furnishing and installing new operators, slide gates, stems and stem guides and replacing trash racks and fish screens outlets; constructing a new metal control house with crane on top of the remaining tower; retrofitting the west conduit by replacing the entire existing 24-inch ID steel pipe within an existing 60-inch conduit, providing supports as required, and extending the pipe an additional approximately 70 feet to the dewatered tower; retrofitting the east conduit by furnishing and installing and encasing a new 36inch ID steel pipe and supports within the existing 60-inch conduit; and performing related required work.

Engineers Estimate: \$11 Million - \$14 Million

Project information, including plans & specifications can be found by contacting:

http://www.ebmud.com/current-construction-bids or: estimating@

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response

Mountain Cascade Inc. is an Equal Opportunity Employer California License # 422496

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AUGUST 15, 2025 SBE TODAY E-NEWSLETTER 5



CALIFORNIA SUB-BID REQUEST ADS



Mountain Cascade Inc. 555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

Project: Construction on State Highway in Sutter County in Yuba City from Gray Avenue to Clark Avenue Contract No. 03-3J6804

> **Owner: Caltrans** Bid Date: September 17th, 2024 @2:00 PM ELECTRONIC BID

DBE Goal: 21%

We are requesting quotes from all qualified DBE Subcontractors and Suppliers but not limited to:

AGGREGATES, ASPHALT, CONCRETE MATERIALS, AC DIKES, AC OILS, ASPHALT GRINDING, CONCRETE FLATWORK, ELECTRICAL- STREET LIGHTS/ TRAFFIC SIGNALS/ LOOPS, EROSION CONTROL, GEOTECH ENGI-NEERS, HYDROSEEDING, REINFORCED CONRETE PIPE, CORRUGATES MATEL PIPE, LANDSCAPING/ IRRIGA TION, SAWCUTTING, STRIPING, SURVEYING, SWPP PLAN ONLY, TRAFFIC CONTROL, TRUCKING, ROAD SIGN/ SIGNAGE

Project Description:

The project includes, but not limited to signals and lighting systems, HMA, and curb ramps. inch ID steel pipe and supports within the existing 60-inch conduit; and performing related required work

Engineers Estimate: \$2,630.000

Project information, including plans & specifications can be found by contacting:

Plans and specs can be obtained at: http://ppmoe.dot.ca.gov/des/oe/weekly-ads

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response

Mountain Cascade Inc. is an Equal Opportunity Employer California License # 422496

This is Part of a Good Faith Outreach. Your response is greatly appreciated



McCarthy is soliciting bids from qualified CBE (MBEs WBEs DBEs DVBEs) subcontractors and suppliers

Olive View - UCLA Medical Center Continuum of Care Facility

BID DATE: September 14, 2025

McCarthy is soliciting interest from qualified subcontractors and suppliers to participate in the proposal phase of the project.

Project description: The project will be constructed at Olive View-UCLA Medical Center campus located on the west side campus and on the corner of Hillside Drive and Bucher Avenue. It is the former site of various cottages which were demolished, and the parcel is now vacant. This project includes construction of the 3-story, 61,000 square foot Mental Health Facility with secure outdoor activity site and surface parking lot in adjacent space. The Mental Health Facility will be comprised of 3 programs with 16-beds each, for a total of 48 beds in a single 3-story building.

Our proposal will consider the development's placement among the larger campus and its ability to create a perimeter identity that recognizes the medical center and its relationship to the surrounding buildings. Make ready work for grading and fill should be taken into consideration as part of the scope of work. Additionally, the project will develop the site to provide limited on-site parking, utilities, and landscape/hardscape improvements between the project site and nearby Department of Agriculture buildings

Project Location: 14445 Olive View Drive, Sylmar, CA 91342

Work categories include: Site Concrete, Landscaping. Glazing, Paint, Flooring, Asphalt Concrete, Striping, Roofing, Structural Steel, Misc metals, Casework, Doors/Frames/Hardware

Key Subcontractor Qualifications: CA DBE Experience with Behavioral Health projects

Key Dates: Request for Proposals (RFP) to be issued to Subcontractors - 09/04/25 via Building Connected website; Proposals Due

This project requires:

- Prevailing Wages
 Community Workforce Agreement
- Project Labor Agreement (PLA)

McCarthy is an equal opportunity employer and encourages qualified Small Business and Minority Business participation All qualified applicants will receive consideration for employment without regard to race, religion, sex, or national original regard to race, religion regard to religion regard t

Please contact us if you have any questions regarding project specifics

Title: Preconstruction Director E-Mail: tfoos@mccarthy.com

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W.A. Rasic Construction is preparing a bid for the following project as a prime contractor and we are interested in receiving subcontractor quotations for items of work or materials required below from interested Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE) and Other Business Enterprise (OBE).

Los Angeles Department of Water & Power
Western Trunk Line – Phase 1
Bid No. 7972
Bid Date: August 21, 2025 @ 2:00 PM
Outreach: DBE/MBE/WBE/OBE
Senior Estimator: Ben Sebat (562) 928-6111
Email: bsebat@warasic.com

$\underline{\text{W.A. Rasic is requesting bids for the following trades and/or material supplies:}}\\$

Asphalt Cold Milling & Cap Paving, Traffic Signals, Sawcutting, Striping, Welding, Furnish Welded Steel Pipe, Furnish Earthquake Resistant Ductile Iron Pipe, Waterworks Supply, Furnish Aggregate Supply, Furnish Ready Mix Supply, Furnish Fiber Optic Conduit & Pull Box Supply, Trenchless Construction, Cathodic Protection, Trucking & Disposal, Welding Inspection, Survey, Cathodic Protection, Shoring, Equipment Rental

NAICS Codes: 212321, 237310, 237990, 238190, 238210, 238990, 327320, 331210, 332996, 484110, 532412, 541370, 541690

Plans & Specifications are available to review Monday through Friday 8:00 am to 5:00 pm at no cost at our office located at 4150 Long Beach Blvd, Long Beach, Ca 90807.

A 13U Cong Beach BWI, Long Beach, Car 30-807.

W.A. Rasic intends to seriously negotiate with qualified firms and will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request. W.A. Rasic will consider all DBE, MBE, WBE and OBE quotes, including those that are broken down into economically feasible tasks or quantities as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of DBE / MBE / WBE firms when a contract portion is too large to handle individually. Subcontractors have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A. Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontractor agreement and insurance requirements is available in electronic format upon request. W.A. Rasic reserves the right to require each subcontractor to provide payment and performance bonds in the amount of 100% of the subcontractor's bid. Bond Premium will be reimbursed up to a cost not to exceed 1.5%. W.A. Rasic is an equal opportunity employer and Unions signatory Contractor. and Union signatory Contractor



Mesa Energy

Mesa Energy Systems, Inc. (DBA EMCOR Services / Mesa Energy) is preparing a bid as a Prime Contractor for the project listed below

Contra Costa Regional Medical Center Chiller Replacement Contract No. 250-23016/WH576A

MBE, WBE, OBE, SBE, DVBE, and LBE (Contra Costa County) Goal Assigned is 30%

OWNER: Contra Costa County BID DATE: August 28th, 2025 @ 2:00 P.M.

Mesa Energy Systems, Inc is soliciting quotations from certified MBE, WBE, OBE, SBE, DVBE, and LBE (Contra Costa County), for the following types of work and supplies/materials including but not limited to: Insulation, Test & Balance, GC work, Demolition, Plumbing, Concrete, Electrical, Controls, Raw and Finished Materials, and Chiller and Generator Rental Equipment

Plans and specifications may be reviewed at our offices located at 14450 Doolittle Drive, San Leandro, CA, we can email to you, or at your local Builders Exchange. Email questions and bids to dkraft@emcor.net to the attention of David Kraft, phone 510-670-1690

When submitting any public works bid, please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project email dkraft@emcor.net, or contact your local Small Business Development Center Network (http://californiasbdc.org). Mesa Energy Systems, Inc is willing to breakout portions of work to increase the expectation of meeting the DBE goal. discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. Mesa Energy Systems, Inc is an Equal Opportunity/Affirmative Action Employer.



O. C. Jones & Sons, Inc. 1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR: AC pavement, guardrails, TMS, drainage systems, and ADA Hwy 101 San Mateo County CT 04-105824

REVISED BID DATE: August 27, 2025 @ 2:00 PM

REVISED BID DATE: August 27, 2025 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Stationary Impact Attenuator Vehicle, Portable Changeable Message Sign, SWPPP, Stormwater Sampling, Analysis, and Annual Report, Stormwater Treatment BMP, Sweeping, Temporary Fencing, Asbestos Compliance Plan, Treated Wood Waste, Biological Mitigation, Clearing & Grubbing, Soil Densification (High Density Polyurethane), Subgrade Enhancement Geotextile Class A1, Planting & Irrigation, Underground, Prime Coat, Tack Coat, Cold Plane AC, Drill & Bond Dowel, Structural Concrete, Bar Reinforcing Steel, Bridge Removal, Gross Solids Removal Device Linear Radial Type LR-1(8), Capture Housing with Stainless Steel & Misc. Iron & Steel, Temporary Barrier System (Mash TL-3), Rock Blanket, Slope Paving, 8# Welded Steel Pipe (Jack or Bore), Vegetation Control, Remove Concrete Barrier, Rumble StripAdjust Utilities, Cured-In-Place Pipeliner, Rock Slope Protection, Detectable Warning Surface, Minor Concrete, Pre/Post Construction Surveys, Fencing, Delineator, Pavement Marker, Object Marker, Roadside Signs, Guardrail Systems, Concrete Barrier, Crash Cushions, Striping & Marking, Maintain Existing Traffic Elements During Construction, Camera Systems, Fiber Optic Cable Systems, Modifying Variable Message Sign Systems, Electrical, Modify Ramp Metering Systems, Modify Traffic Monitoring Stations, and Construction Materials

Jean Sicard (510-809-3411 isicard@ociones.com) is the estimator on this project and is available to provide assistance or answer ques-

Electrical, Modify Ramp Metering Systems, Modify Traffic Monitoring Stations, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OC.J is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: http://www.sba.gov/content/contractors. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calibricance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Ope

6 SBE TODAY E-NEWSLETTER AUGUST 15, 2025



PUBLIC LEGAL NOTICE ADVERTISEMENTS



GOLDEN GATE BRIDGE
HIGHWAY & TRANSPORTATION DISTRICT

NOTICE INVITING PROPOSALS

The Golden Gate Bridge, Highway and Transportation District (District) seeks bids for Contract No. 2025-F- **039, Scheduled Drydocking and Capital Improvements for MV Napa**. Interested Bidders must submit bids by way of upload to the District's Procurement Portal: https://ggbhtd.bonfirehub.com by September 5, 2025, at 2:00 p.m., PT, at which time bids will be publicly opened and read.

A non-mandatory pre-bid conference will be conducted online on Friday, August 15, 2025, at 11:30 AM. Meeting information can be found in the Bid document

Requests for approved equals, modifications or clarifi-

cations of any requirement must be submitted in writing by Friday, August 22, 2025, at 4:00 p.m., PT.

The Bid Documents are available for download on the District's Procurement Portal. In order to download and respond to posted solicitations, Proposers will need to register. Once registered, to download the

- 1) Go to the District's Procurement Portal: https://ggbhtd.bonfirehub.com.
- 2) Under "Action" column of "Open Public Opportunities" page, click on "View Opportunity" next to

desired Project.

3) Scroll down to "Supporting Documentation" section to download documents.

For general questions regarding this Contract, please contact Johnathan Lucas, Contracts Officer, at jlucas@goldnegate.org.

/s/ Johnathan Lucas, Contracts Officer Dated: August 1, 2025 8/7, 8/14/25

CNS-3953615# SMALL BUSINESS EXCHANGE



NOTICE TO PROSPECTIVE PROPOSERS
REQUEST FOR PROPOSALS (RFP)
PB FILE NO. VW0473
Pure Water Silicon Valley –

<u>Demonstration Facility Project</u>

Santa Clara Valley Water District (Valley Water) is seeking proposals from qualified firms to provide

design services for the Pure Water Silicon Valley – Demonstration Facility Project.Parties interested in obtaining a copy of this RFP may do so by accessing the Valley Water's web portal at https://vendors.planetbids.com/portal/48397/portal-home. All parties are asked to register on the Santa Clara Valley Water District Procurement Portal, PlanetBids, to

be automatically notified of any changes to the RFP document. Proposals are due by 5:00 p.m. on September 24, 2025 as specified in the RFP Schedule. All questions regarding this solicitation must be submitted directly in Valley Water's web portal at the link listed above no later than the date specified in the RFP Schedule.



SANTA VALLEY WATER DISTRICT

NOTICE TO PROSPECTIVE PROPOSERS REQUEST FOR PROPOSALS (RFP)

PB FILE NO. VW0599 FACILITIES CONDITION ASSESSMENT

Santa Valley Water District (Valley Water) is seeking proposals from qualified Facilities Condition Assessment Consultant(s) firms to provide a comprehensive Facility Condition Assessment (FCA) of its owned and operated facilities. The assessment will evaluate facility conditions, identify immediate and long-term maintenance and repair needs, and support capital improve-

ment and preventive maintenance planning. Services include architectural, structural, mechanical, electrical, and site assessments; asset inventory verification; cost estimating; lifecycle analysis; and development of a prioritized 20-year capital improvement plan in compliance with applicable regulations, including ADA and safety standards. Parties interested in obtaining a copy of this RFP may do so by accessing the Valley Water's web portal at https://vendors.planetbids.com/portal/48397/portal-home. All parties are asked to reg-

ister on the Santa Clara Valley Water District Procurement Portal, PlanetBids, to be automatically notified of any changes to the RFP document. Proposals are due by 2:00 p.m. on September 12, 2025 as specified in the RFP Schedule. All questions regarding this solicitation must be submitted directly in Valley Water's web portal at the link listed above no later than the date specified in the RFP Schedule.

5 Ways Contractors Win Big with Infrastructure Projects

Continued from page 1

• Gain valuable referrals and a stronger reputation within key markets

Because these projects are high-profile and ongoing, contractors who excel become go-to partners, which helps grow your business sustainably beyond just one-off jobs. The Bottom Line

Infrastructure projects are one of the best opportunities for contractors today. They offer bigger

markets, steadier work, and higher margins—if you're ready to go after them.

SOURCE: https://tinyurl.com/2yj37tgs

Well-Insulated: Predict the Unpredictable Construction Costs

Continued from page 1

possible. Given the high demand for qualified subcontractors and ongoing labor shortages in the industry, they may have some negotiating power. When it's not possible to negotiate better payment schedules, they may at least be able to command higher margins.

General contractors and subcontractors should aim for profit margins that are high enough to accommodate cash-flow issues that could result from long collection delays.

5. Manage costs by incentivizing project managers to meet project profitability goals.

Project managers with a stake in meeting profitability goals tend to be more hands-on about

managing costs. That includes keeping an eye on labor hours, keeping the job on schedule and quickly remediating delays, including securing materials and making sure subcontractors are organized and onsite at the right time. Project managers should closely review all job accounting reports and quickly make course corrections or talk with management about passing on higher costs.

As an example, contractors should have controls and monitoring in place to minimize the risks of project managers taking unwanted actions to meet their profitability goals. It's important to ward against attempts at shifting costs from one job to another or keeping some costs outside the accounting system.

6. Consider when it may make sense to outsource accounting and reporting.

Accounting for construction contracts is one of the more specialized and technical methods of accounting, and contractors may find it challenging to hire and retain professionals with the right expertise. Having accounting personnel who understand the nuances of construction accounting and the importance of job costing is imperative to achieve accurate timely reporting. Sometimes the best way to find a team like this is to outsource to an accounting firm that already has a skilled construction accounting team.

There are other reasons a construction company might consider outsourcing this function, including the ability to access more advanced accounting software while gaining access to an experienced team of professionals who are already pros at using the latest technology. Growing construction companies may also benefit from a professional services firm's ability to growth with them

With so many factors increasing pressure on construction industry cash flow and margins, contractors may need to revisit some of the processes in their accounting and financial operations. Construction companies that plan for, monitor and respond to rising contract costs and economic changes are more likely to remain profitable in the current, dynamic economic environment.

SOURCE: https://tinyurl.com/26a2abxx

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AUGUST 15, 2025 SBE TODAY E-NEWSLETTER 7



EVENTS





California Capital



Paul Tavernia Program Manager with California Capital APEX Accelerator will present: The California Capital Flex Fund, a program that provides capital between \$500 - \$150,000 as working capital, contract performance and bonding fees for small California businesses in public contracting.